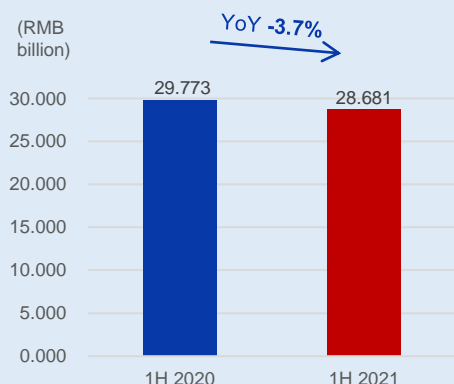


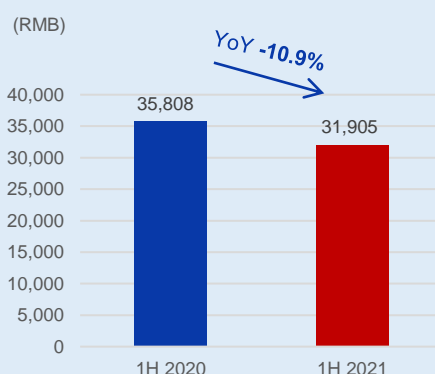
Property Contracted Pre-sales Overview

- In June 2021, the Group together with its joint ventures and associates' total contracted pre-sales from residential and commercial units, and car parks amounted to approximately RMB4.179 billion on contracted gross floor area ("GFA") of 149,557 square metres ("sqm"), a decrease of 61.5% and 50.9% respectively compared to the corresponding period of 2020.
- For the first half of 2021 ("1H 2021"), the Group together with its joint ventures and associates' total contracted pre-sales from residential and commercial units, and car parks was approximately RMB28.681 billion on contracted GFA of 898,943 sqm, a decrease of 3.7% and an increase of 8.1% respectively compared to the corresponding period of 2020.
- In addition, a total of approximately RMB2.891 billion of subscription sales of the Group together with its joint ventures and associates was recorded as at 30 June 2021 and is expected to be subsequently turned into contracted pre-sales in the following months.

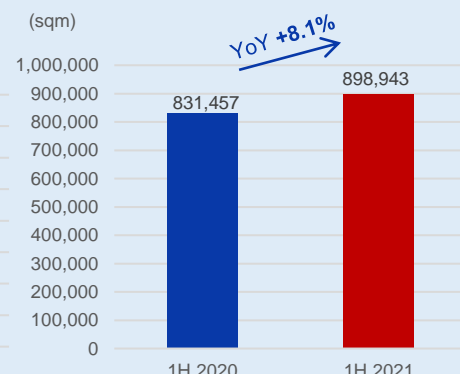
**Property Contracted Pre-sales
1H 2020 vs 1H 2021**



**Average Selling Price ("ASP")
1H 2020 vs 1H 2021**

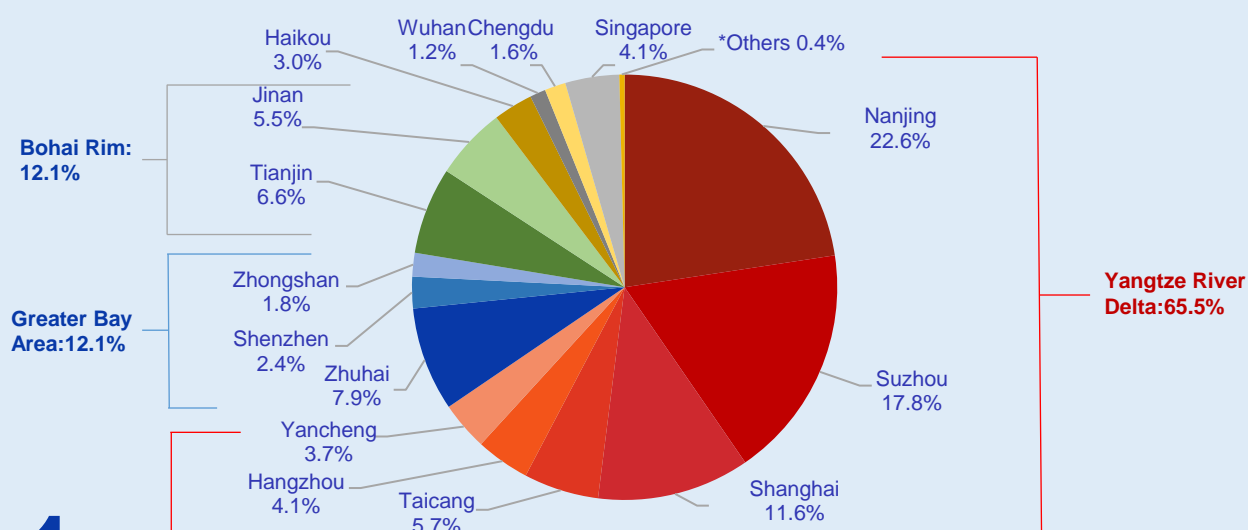


**GFA
1H 2020 vs 1H 2021**



*1H: For the period of January to June
*YoY: Year-over-Year

Distribution of Property Contracted Pre-sales for 1H 2021



*Others: Nantong, Tangshan and Sanya in the People's Republic of China.

Note: In this newsletter, each of "property contracted pre-sales", "ASP" and "GFA" is referred to the property contracted pre-sales, ASP and GFA of the Group together with its joint ventures and associates respectively.

July 2021 Investors Newsletter



仁恒置地集团有限公司
Yanlord Land Group Limited
(Company No. 200601911K)
Stock Code : Z25.SI
www.yanlordland.com

Summary of Property Contracted Pre-sales Performance for 1H 2020 vs 1H 2021

| Period | 2020 (RMB billion) | 2021 (RMB billion) | YoY Change |
|--|-----------------------|-----------------------|---------------|
| Contracted pre-sales of the Group together with its joint ventures and associates | | | |
| January | 2.105 | 5.224 | +148.2% |
| February | 1.207 | 2.538 | +110.3% |
| March | 3.461 | 5.292 | +52.9% |
| April | 4.862 | 7.663 | +57.6% |
| May | 7.283 | 3.785 | -48.0% |
| June | 10.855 | 4.179 | -61.5% |
| Total | 29.773 | 28.681 | -3.7% |

Subscription sales of the Group together with its joint ventures and associates yet to be turned into contracted pre-sales

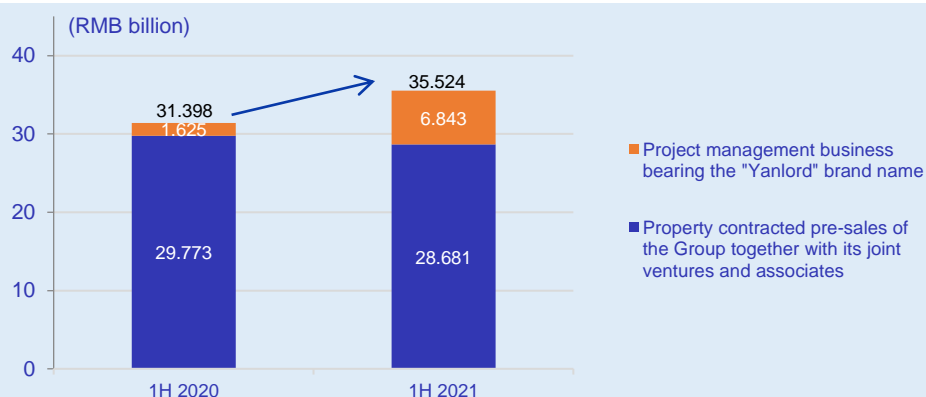
As at 30 June 2021

RMB2.891 billion

Contracted pre-sales of other property development projects under the Group's project management business bearing the "Yanlord" brand name

| | | | |
|-----------------|-------|-------|---------|
| January to June | 1.625 | 6.843 | +321.1% |
|-----------------|-------|-------|---------|

Property Contracted Pre-sales in Total 1H 2020 vs 1H 2021



Upcoming New Batches of Launch between July to September 2021



Yanlord Arcadia, Shanghai
仁恒海上源, 上海



Haimingyuan Project, Shanghai
海明园项目, 上海



Yanlord Riverside Gardens, Yancheng
仁恒河滨花园, 盐城



Yanlord Reverie Plaza, Shenzhen
仁恒梦创广场, 深圳

July 2021 Investors Newsletter



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Major New Batches of Launch in 1H 2021 - Ranked by property contracted pre-sales contribution



Riverbay Century Gardens, Nanjing
江湾世纪花园, 南京



Yanlord Hub City, Nanjing
城市星徽名苑, 南京



Yanlord La Viva Riverbay, Suzhou
滨河四季云庭, 苏州



Yanlord Marina Peninsula Gardens,
Zhuhai
仁恒滨海半岛花园, 珠海



Shanghai Curtilage, Shanghai
海和院, 上海



Yanlord Central Lake, Taicang
仁恒时代天镜, 太仓



Riverside Gardens, Suzhou
河滨花园, 苏州



The Mansion in Park, Jinan
仁恒奥体公园世纪, 济南



Cloud Villa, Shanghai
怡雅园, 上海



The Park Mansion, Nanjing
公园世纪苑, 南京



Yanlord Riverside Gardens, Yancheng
仁恒河滨花园, 盐城



The Corals, Hangzhou
珊瑚世纪雅园, 杭州



Smriti Curtilage, Suzhou
耦前别墅, 苏州



Yanlord Gardens, Haikou
仁恒滨江园, 海口



Yanlord Majestic Mansion, Tianjin
仁恒海和院, 天津



Four Seasons Heming Gardens, Suzhou
四季和鸣雅园, 苏州



Yanlord Reverie Apartments, Shenzhen
仁恒梦公寓, 深圳



Yilu Gardens, Tianjin
依璐花园, 天津



Four Seasons Park, Zhongshan
星月彩虹花苑, 中山



Yanlord Sunland Gardens, Shanghai
仁恒森兰雅苑, 上海

Contracted Pre-sales of Other Property Development Projects under the Group's Project Management Business Bearing the "Yanlord" Brand Name

- In June 2021, the total contracted pre-sales of other property development projects under the Group's project management business bearing the "Yanlord" brand name was approximately RMB0.335 billion on contracted GFA of 10,509 sqm.
- For 1H 2021, the total contracted pre-sales of other property development projects under the Group's project management business bearing the "Yanlord" brand name was approximately RMB6.843 billion on contracted GFA of 160,221 sqm.



Uni-town, Nanjing
城市星光花园, 南京



City Garden, Suzhou
溪云雅园, 苏州



Century Garden, Shanghai
金桥世纪, 上海

Top 5 Cities contributed to 1H 2021 Contracted Pre-sales



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